



Alexanne Stone


PROFESSIONAL SPEAKER / AUTHOR / COACH
BODY LANGUAGE EXPERT
NLP TRAINER SINCE 1991





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ALEXANNE'S STORY

Alexanne Stone "cut her teeth" selling Apple computers in the early days of Silicon Valley. She "climbed the corporate ladder" to Vice President of a software firm in Santa Clara. At the same time, Alexanne realized the powerful potential of Neuro-linguistic Programming (NLP) and Body Language for building impactful relationships with clients, peers, and even friends and family. With over 30 years of experience in sales, training, and speaking, Alexanne knows how to rock a platform, connect with a crowd and provide the skills they will use long after the lights go out and the door closes.

Alexanne's mix of down-to-earth humor and empowering tools in both verbal and non-verbal communication creates an engaging environment promoting the difference between just taking notes and leaving with solid, successful skills. Alexanne is passionate about helping her client's step into their own personal greatness and succeed no matter what the marketplace does.

A member of the National Speaker's Association, Alexanne's honors include being a decorated U.S. Air Force Vietnam-era veteran, a bestselling author of *Reno Rising*, and the first female Kiwanian in San Jose, California in 1987.

SUGGESTED TOPICS

- How Is Your Body Language Helping or Hurting How You Lead?
- Body Language: Myths & Magic
- Build Instant Rapport - Without Saying A Word!
- Top Body Language Tips for Any Presentation
- Body Language Includes Your Voice: What Hidden Meanings Are You Saying Out Loud?

SUGGESTED INTERVIEW QUESTIONS

- What is the importance of knowing Body Language?
- How do I know if someone is lying to me?
- Do you know how to read and decode other people's Body Language?
- Can I understand a "gut feeling" about someone by knowing how to decode their Body Language?
- How aware are people about the signals they're sending? Can I control my own Body Language?
- Every slight movement of someone's head has meaning. How can someone spot hidden emotions?

ALEXANNE STONE
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